



Providing
SMART SOLUTIONS
for the best results in your business



**Corporate
Profile**



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INTRODUCTION

LINK-TECH COMPANY LIMITED is a registered company No.62839, which is incorporated in Tanzania under the Company's Ordinance registration and establishment. The company boasts of excellent, qualified and experienced team of sales person, engineers, system analysts, and technicians are working together to bring updated products to customers, provide solution and services to assist on minimizing their business expenses, increases their productivity and keep them competitive. It is this blending of staff that gives the company its dynamic perspective, a guarantee for the rendition of diverse forms of services to customers at elevated quality and timeliness.

VISION

Pro-customer oriented services with a philanthropy quest. "To provide our customers with high quality, cost effective business solutions and timely services that Exceed Customers' Expectations through a competent and highly motivated team"

MISSION

We owe customer special care as they are our sole employers, regardless of their many and varying socio-economic settings. As such it is through our pro-client approach that enables us to render customers-specific services at elevated quality and timeliness, applying the best of our expertise, experience and teamwork to foster mutual benefits.

VALUES

We believe in customer satisfaction and our values help us maintain a friendly environment while keeping alive a fast and secure working platform.

- 1 Integrity:** We embrace the highest standards of ethical behavior in every aspect of our business to yield a company that is trusted by its clients and stakeholders.
- 2 Teamwork:** Our culture of teamwork allows us to combine the quality and expertise of our professional staff to deliver optimum solutions to our clients.
- 3 Excellence:** Our commitment to professional excellence ensures that our clients receive the highest quality service.
- 4 Innovation:** We thrive on creativity and ingenuity. In today's fast-paced technological climate, innovative ideas, concepts, and processes are essential to the continued success and growth of a company.
- 5 Communication:** We ensure that we communicate openly, accurately and in a timely manner with our stakeholders.

BACKGROUND

LINK-TECH COMPANY LIMITED was established in 2007 to provide comprehensive supply of below products and services;

- ➔ **Computer systems** (desktops, workstations, appliances, LAN Stations & Servers with a full set of Services concerning investigation, development, installation, maintenance of LAN & WAN); Notebooks and handhelds with a full range.
- ➔ **Printing and multifunction** - printers, faxes, copiers, all-in-one/multifunction machines, print servers and network software, large-format printers and plotters;
- ➔ **Digital imaging and audio** - scanners, digital projectors, digital audio devices, digital senders and Photography;
- ➔ **Storage** - choose from storage area networks (SAN), disk arrays, network-attached storage (NAS), tape And automated backup, server-based storage, disks, storage media, and DVD and CD products;
- ➔ **Servers** - super scalable servers and server appliances for tower or rack-mount environments, internal System expansion or simplified clustering;
- ➔ **Networking** - Office / home networking, switches and hubs, storage area networks (SAN), print servers and Network software, modems, UNIX-server connectivity, output management and document delivery;
- ➔ **Satellite communications** - Hardware equipment and building of two-way broadband satellite Communication system for Internet, opportunities to choose from three levels of single-user or Multiple-users accounts - Standard, plus, premium; Virtual Private Networks (VPN) building between Different subsidiaries or remote locations of enterprise, medium, small business, governmental or nongovernmental, organizations, etc.
- ➔ **Monitors/Displays** - PC monitors, LCD and multi-media displays;
- ➔ **Software distribution**; (all Microsoft software, accounting software including Tally, QuickBooks, and Paytan payrolls)
- ➔ **CCTV** hardware Installation and configuration.
- ➔ **IT skills and knowledge trainings.**

We have significant clientele in various industrial verticals which includes Government, School & universities, NGO's, BFSI (Banks and Financial institutions), Automobiles, Breweries, Chemicals, Construction, Dairy/Food Processing, Electronics and Telecom, FMCG and Distribution, Jewellery, Light & Heavy Engineering, Mining, Pharmaceuticals, Retail, Services, Sugar, Textiles, Transport, Trading, and the list keeps growing.

MAIN OBJECTIVES:

The principal objective of the company is to Supply ICT products, Network implementation, technical support and services Computer systems (Hardware & Software) and its peripherals such as printer and monitors.

Installation of telephone systems (PABX).

Security system e.g., cameras, fire alarms, solar system & power backup system.

Automation equipment such as photocopies, facsimile and electronic bank note counting Machine, UPS and other Hi-tech electronic equipment.

A wide range of consumables such as ribbons, tonners & ink cartridges, cd's, photocopier papers and others. Diverse forms of the office and institutes equipment and stationaries.

Drawing, Analyzing, Installation and configuration of Network (LAN & WAN).



COMPANY ORGANIZATION STRUCTURE

Administrative department:

Managing Director	Wilson S. Nassary
Director	Elieshi Z. Lukumay
Director	Graceana B. Shehoza
General Manager	Elirehema Samwel

Technical Department:

CoICT	Remigius H. Kisagala
Technician	Jonas B. Kihyo
Technician	Beneard Melikizedeki.

Sales Department:

Operation Manager	Edward H. Mmile
Business Development	Yamwaka Gadi.

COST SCHEDULE AND PAYMENT SCHEDULE

The company is pro-customer; operating flexibly by offering negotiation with our customer (s) for the manner of payment, service done by this company and that such negotiation are to be prior to contract signing.

The management will appreciate hearing from you.

Yours faithfully,



Wilson S. Nassary
Managing Director.
LINK-TECH COMPANY LIMITED



SOLUTIONS



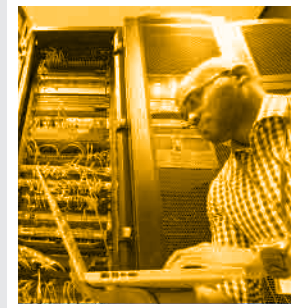
SALES

Our sales team provide consultancy to our clients and making it the best factor in designing the required solution for individual clients. Solutions can range from Personal Computers, Pam tops to servers with Public Switched Telephone Network.



ENGINEERING/TECHNICAL DEPARTMENT

- Technical Department is stable to provide professional solutions for all types of Information Technology Equipment problems both hardware and software.
- Technical consultancy and planning services LAN/MAN/WAN design, VPN, equipment sizing and implementation and full infrastructure.
- System integration, Networking services, which include full cabling, installation of equipment, and Networking software, configuration and testing and training end users on administration
- Servicing and installations of Solar Powers, Air Conditioners, Photocopier machines and other machines associated.



SPARES

These individuals are fully supported by well - stocked spares and consumable for each and every model machine that we deal with.

EQUIPMENT AND TRANSPORT

The company has enough working tools, professional tools kits and a well-run and maintained workshop. We also do deliveries within Dar es Salaam per the customer allocations.

VENDORS



Solutions for a small planet™



CONTACT US

For more any enquires, support or purchase please contact us:

LINK-TECH COMPANY LIMITED

- ☎ P. O. Box 33225, Dar es Salaam Tanzania,
- 📍 Classic Mall - 1st Floor Junction of Bagamoyo / Goba Rd (Mbezi Beach).
- ☎ 0787255353 / 0717007797
- ✉ info@linktech.co.tz
- 🌐 www.linktech.co.tz





<http://www.LINKTECH.co.tz> →



Sales



**Engineering &
Technical**



Spares

**Providing smart solutions for
the best results in your business**